

# PRICING

# Australian Employers



## Pricing Model

The JobFit System pricing model for employers is based on the number of full-time equivalent (FTE) employees. This pricing model has a number of advantages for the employer:

- ✓ it is a true representation of the **value of the system** as the more workers you have, the more potential injuries we can help prevent
- ✓ it allows the cost to be distributed between various cost centres based on the size of your workforce

## Initial Licence Fee and Terms

The Initial Licence Fee (ILF) for the Base Module is based on the number of FTE workers that an employer has. In Australia, prices range from \$30 to \$100 per FTE\*. As the head count goes up, the unit price comes down as illustrated below.

# FTE	1-100	101-300	301-1000	1001-3000	3001-10,000	10,000+
\$ per FTE	\$ 100	\$ 90	\$ 75	\$ 50	\$ 30	POA

- Minimum licence fee of \$5000
- Initial Licence Fee is a one-time only fee
- Minimum licence term of three years
- GST is applicable to the Initial Licence Fee
- Extra modules (eg Health & Hygiene) attract an additional 20%

## Annual Licence Fee and Terms

There is an Annual License Fee of 25% of the Initial Licence Fee for ongoing support and upgrades.

- Payable annually in advance
- Applicable for the term of the licence
- First year is included in the Initial Licence Fee
- GST is applicable to the Annual Licence Fee

## Additional fees

JobFit Systems International and the JobFit System Partners can also assist you with additional services such as task data, consultancy, training and data collection. These services will attract additional fees at then current market rates.

***fitting workers to jobs and jobs to workers***

\* These are indicative prices for the Australian market only and are current as at 1 April 2008. GST is to be added to all listed prices. All prices are in Australian Dollars. JFSI retains the right to negotiate a "complete package" with each sales partner and client, as may be required in the interests of equity for all parties.

[www.jobfitsystem.com](http://www.jobfitsystem.com)